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Owner of Lancaster-based Plastics Company Named SBA's Massachusetts Small Business Person of the Year

Craig A. Bovaird
President
Built-Rite Tool & Die, Inc. and the
Reliance Engineering Division
Lancaster, Massachusetts

Craig Bovaird, president of Lancaster-based Built-Rite Tool & Die, Inc. and the Reliance Engineering Division has been named the SBA's 2007 Massachusetts Small Business Person of the Year.



Built-Rite designs parts for molding, mold design, prototype and production tooling, and pre-production prototyping. The company engages in full-scale manufacturing of precision thermoplastic and thermoset plastic parts mainly for the aerospace, medical, defense and high-tech industries. Building on this core expertise, Reliance Engineering provides contract manufacturing services for original equipment manufacturers. This service includes adherence to rigid specifications and build-to-print assembly of low to moderate volume products.

Bovaird's path to success includes a long-term counseling relationship with John Rainey, senior management counselor at the Clark University Small Business Development Center. Rainey nominated Bovaird for this award. Initially, Rainey helped Bovaird with the organizational and financial aspects of the business, and took him through a full-blown business plan. Later Rainey helped with the acquisition of another company and the purchase of a building. In his nomination letter, Rainey stated, "the most impressive part of building this company is that management did it when the plastic molding industry was in a major decline and many plastics' companies were closing their doors." Built Rite is to be commended for increasing revenues and creating manufacturing jobs in Massachusetts.

TD Banknorth's Anne Cerami Named SBA's 2007 Massachusetts & New England Financial Service Champion

Ms. Cerami began her banking career in 1989 in the commercial lending field, working with a number of Massachusetts financial institutions and earning her Executive MBA at Suffolk University along the way.

She joined TD Banknorth in 2002 and was immediately tasked with lifting the bank's SBA standing from among those at the bottom of SBA's annual bank ranking to #3. She focused on SBA's simplified program - SBA*Express*, developed a process that worked and got the program up and running within one month after having been given the assignment. On September 30, 2004, SBA's year end, TD Banknorth had achieved its goal of being SBA's #3 lender in Massachusetts.



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